

#### about mastercard

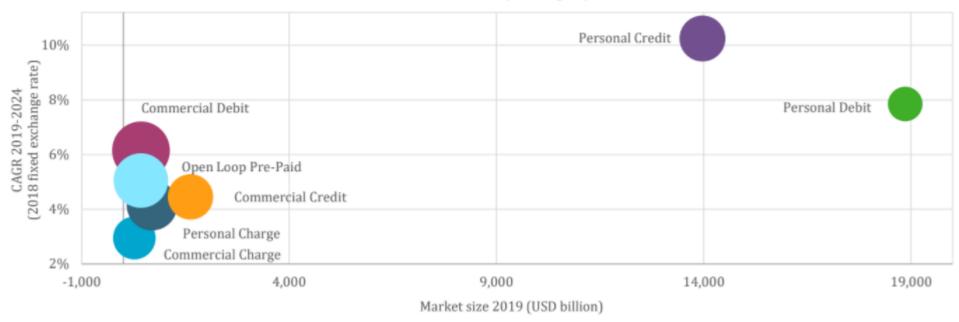
- Founded in 1966, mastercard is one of the most accepted card networks in the world.
- Following Union Pay and Visa, mastercard is positioned as the 3<sup>rd</sup> largest card network operator globally (2018), (Tuttle, 2019)
- Competitors in North America: Visa, Discover, and American Express.
- 20% growth in revenue from 2017 to 2018. (Tuttle, 2019)



### insights

- "Credit card payments contribute the most to Mastercard's total product mix. In 2018, they accounted for 55% of all card Mastercard payments in value terms, at USD2.5 billion." (Tuttle, 2019)
- "Personal credit cards are expected to be the fastest growing card type over the 2019-2024 forecast period" (Tuttle, 2019)

# Mastercard International Inc: Card Payment Value Presence 2018 and Growth Prospects 2019-2024 by Category



Note: Bubble size shows company share of category in 2018, range displayed: 11% - 30%.

### insights

- A lot of students/young adults aren't very confident about managing their money.
- Most feel overwhelmed by financial burdens.
- Majority of them seek expert advice before making financial moves.

Click here to see the data (Vividata, 2020)

single minded thought

mastercard x students

big idea

adulting made easy.

### executions



# Just bought textbooks?





# Just paid rent?





# Just paid tuition?





# Need a new laptop ASAP?





## Scared to call mom and dad?







#### Link to the video:

https://drive.google.com/file/d/1y0iE dx4dHFfK0KrgxPqS8 Tah GZLmnY/view?usp=sharing

## ad placements

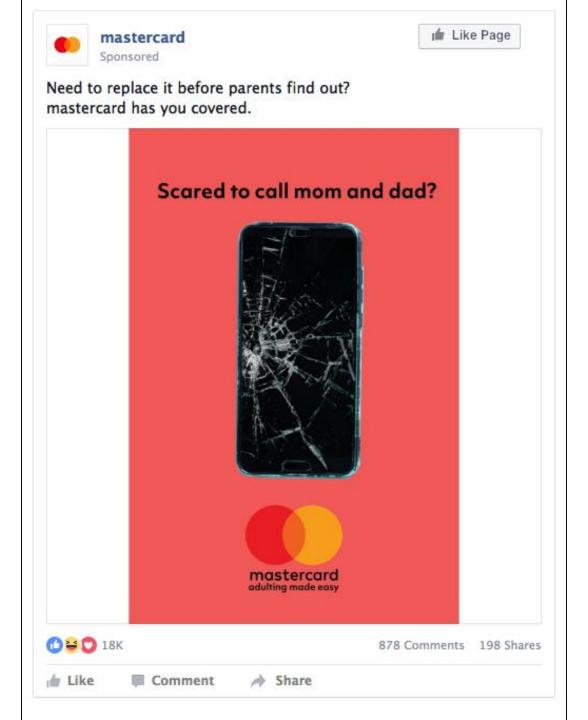


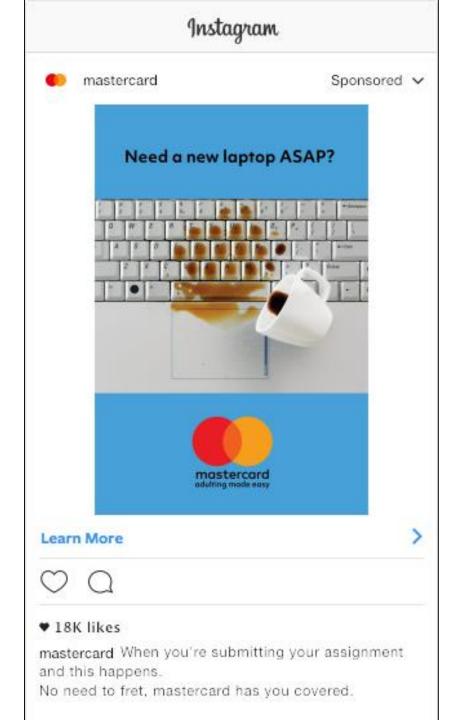


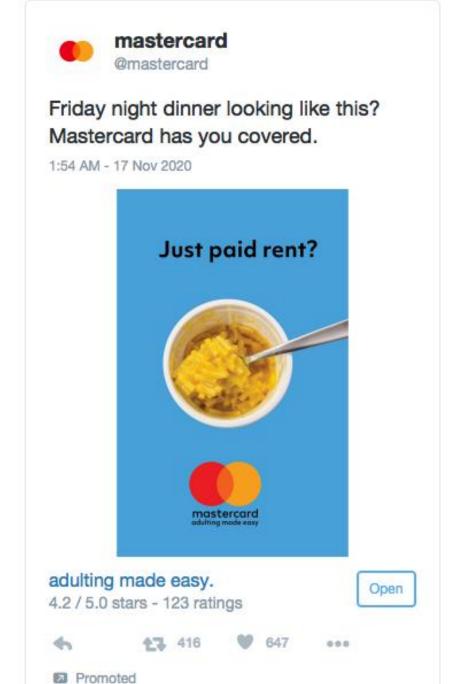










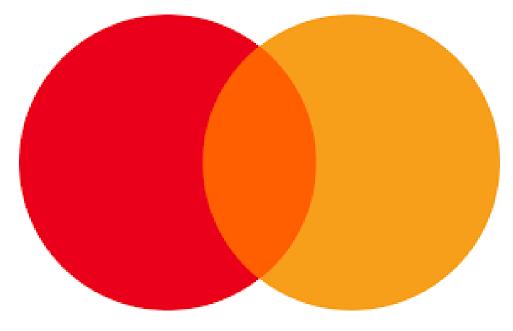


### references

Tuttle, R. (2019). Mastercard International Inc in Consumer Finance (World). 4-18.

https://www-portal-euromonitor-com.ezproxy.humber.ca/portal/analysis/tab

Vididata. (2020). *Demographics\Education – Type of School Currently Attending – Personal Characteristics/Views\Finance-Statements*. Retrieved from <a href="https://vividata.ca/">https://vividata.ca/</a>



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adulting made easy.